

GARFIELD - PERRY NECROLOGY 1975-1982

10/10/1974	# 628	William R. McCloud		1980	HL 1235	NILS HORJEL	Stockholm Sweden
1975	1287	Thomas C. Young	Sandusky OH	1980	1358	Frank C. Baker	Morris town NJ
Jan 1975	1083	E. M. Boner		1980	1261	Alton Blank	
Jan 1975	1072	Henry F. Schuennemann		1980	1223 A	Wilbert Wagner	Toledo OH
Apr 1975	949	Emerson T. Cockrell		1980	1032 A	C. H. Pockrandt	Akron OH
12/9 1975	L 637	NELSON P. LAGANKE		1980	945	Alfred F. Stern	
May 1976	738 A	Edgar Everhart, Jr	Cleveland GA	1980	860 A	Ed Hanson	Akron
July 1976	1281	Ralph A. Hart		1980	HL 609	RALPH E. JOHNSON	
Nov 1976	683	Edgar W. Kroehle		1981	1382	George Augaitis	
Dec 1976	1209	Sidney Smith		1981	675 A	Dr. D. C. Stem	Chagrin Falls OH
1977	1263 A	Arthur W. Lee	Bellevue OH	1981	597 A	Charles A. Gardner	Albuquerque NM
1977	L 1311	RICHARD G. GIBSON		June 1982	HL 745	DR K. C. LEEBRICK	Maine HI
1977	832 A	Joseph Ren	Kenmore NY	July 1982	1300	Alan T. Atkins	Milford OH
1977	808	Herman Eisele		Sept 1982	1239 A	David Lidman	Southbury Conn
1978	L 1210	RICHARD PITSCHKE		NEED DATE FOR THE FOLLOWING LIFE MEMBERS:			
* 1978	1146 A	C. Audley Gray	Cuyahoga Falls OH	662	Paul T. SKOVE		
1978	825	Curtis H. Chapman	Berea OH	447	Hon. D. F. Lyberger		
1978	1246 A	E. N. Sampson	Bath, N.Y.	1000	William Dyer		
Feb 1978	1247 A	Robert Hartman	Bellewade N. J.	425	Fred W. Green		
Apr 1978	525 A	Rowland Zimmerman	Sandusky OH	385	Casper J. Dorer		
* 1979	1251 A	Merryl Sicherman	Akron OH	379	Donald K. Grieve		
1979	982 A	Albert E. Dewhurst	Barrington R. I.				
1979	889 A	George T. Turner	Washington DC				

* I will research date for local people at the library. Will appreciate it if someone can look up the four Akron people - or forward information about other out of towners.

ANY ERRORS OR OMISSIONS??

JSM 10/12/82

4806 (84806) - Buff
8806 (88806) - Green

	1	2	3	4	5	6
	GENERAL	MARCH	SHAHER	LBK/TOH	LIBRARY	TOTAL
	FD	PARTY	FD	FD	FD	
1	BAL 8/1/82					
2	9579 08	446 05	4595 02	112 75	<< 173 35 >>	14559 55
5	<u>INCOME :</u>					
7	8/13 S.I.P (broken France)	37 50		17 25	6 00 (T)	
8	8/13 Auction					
9	8/27 Auction	11 25		11 00	7 25 (T)	
12	<u>EXPENSES</u>					
14	Bank charge (Jul)	4 14				
15	" (Aug)	3 14				
16	8/2 Pronto Print		31 10			
17	8/5 Treas. Exp.	7 75				
18	8/9 Pronto Print		31 19			
19	8/16 Holiday Inn	40 -				
20	8/30 Hol. Inn (Aug 20/27)	40 -				
23	AUG 31 BAL					
23	9532 80	383 76	4623 27	126 00	<< 173 35 >>	14,492 48
29	DISTRIBUTION OF ASSETS :					
31	LIQUID CAP (June 30 bal)					
32	less \$550 transf to chkg					
32	14,298 65					
34	AMERITRUST - check acct 8/21					
34	193 83					
36	<u>14,492 48</u>					
37	+ ATT BOND					

CERTIFICATION
OF
CORPORATE RESOLUTION GRANTING AUTHORITY TO
TRANSFER SECURITIES

The Garfield-Perry Stamp Club, Inc.

I, Joseph Egar (1) Secretary of / Ohio, a Corporation duly organized and existing under the laws of Cleveland, Ohio and having its principal place of business at Cleveland, Ohio (herein called the "Corporation") hereby certify that the following is a true copy of a resolution duly adopted by the Board of Directors (2) of the Corporation at a meeting thereof duly convened and held, on September 4, 1981, at which a quorum was present and voting throughout and that such resolution is now in full force and effect and is in accordance with the provisions of the charter and by-laws of the Corporation. *fn set*

RESOLVED:

1. That any one/two of the following officers, Thomas F. Allen be and hereby is/are authorized and empowered to sell, assign, transfer or deliver any and all stocks, bonds, evidences of interest and/or indebtedness, rights and options to acquire or to sell the same, and all other securities, corporate or otherwise, now or hereafter standing in the name of, or belonging to, this Corporation in any capacity, and to make, execute, and deliver under the seal of the Corporation or otherwise, any and all written instruments necessary or proper to effectuate the authority hereby conferred.
2. That The Bank of New York ("the Bank") be and hereby is authorized to honor the signatures of the above noted persons without inquiry as to the circumstances or status of the purchaser, assignee, transferee or recipient, whether or not such purchaser, assignee, transferee or recipient is an officer named herein, and whether or not such officer's signature is being honored.
3. That the Secretary of the Corporation be and hereby is authorized and directed to certify to the Bank the names and signatures of the present officers of the Corporation and the offices respectively held by them, and from time to time hereafter, as changes in such offices are made, immediately to certify such changes and signatures to the Bank and the Bank shall be fully protected and shall be indemnified and held harmless from any claims, demands, expenses (including counsel fees), loss or damage resulting from, or arising out of, either honoring any signature so certified prior to its receipt of a contrary certification or for refusing to honor any signature for which it has not received such a certification.
4. That the Secretary of the Corporation be and is hereby authorized and directed to certify to the Bank that this resolution has been duly adopted, is in full force and effect, and is in accordance with the provisions of the charter and by-laws of the Corporation.
5. That this resolution shall be and remain in effect until such time as the Bank receives a duly certified and adopted resolution revoking the same.

I further certify that the following are the names, offices, and signatures of the duly elected present officers of the Corporation.

<u>Justin A. Underwood</u>	<u>President</u>	
Name	Title	Specimen Signature
<u>Dale R. Pulver</u>	<u>Vice-President</u>	
Name	Title	Specimen Signature
<u>Thomas F. Allen</u>	<u>Treasurer</u>	
Name	Title	Specimen Signature
<u>Joseph Egar</u>	<u>Secretary</u>	
Name	Title	Specimen Signature

Secretary (3)

The undersigned hereby certifies that the foregoing instrument has been signed by the Secretary and sealed with the seal of the above-named Corporation.

To be signed by an official other than the secretary.

Title

(4) Witness my hand and the seal of the Corporation on this _____ day of _____, 19____

(5) (Corporate seal)

Footnotes

1. The Certification must be made by the Secretary of the Corporation or a similar officer having custody of the corporate records.
2. Resolutions passed by bodies other than the Board of Directors may under certain circumstances be acceptable. A Resolution passed by any such other body, should, however, be supported by evidence of the authority of such body to act in the premises. Such evidence might be in the form of a certified extract of the by-laws of the Corporation.
3. The Signature of the certifying officer must be guaranteed by a firm having membership in the New York or Midwest Stock Exchange or a Commercial Bank or Trust Company having its principal office or a correspondent in the City of New York.
4. This resolution must be dated.
5. Resolution must be certified under the Corporate Seal by an officer other than the one named to act.

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
July 1 - July 31, 1981

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Library Fund</u>	<u>Total</u>
Balance, June 30, 1981	\$7,881.08	\$1,077.67	\$3,553.22	\$(17.35)	\$12,494.62
<u>Receipts</u>					
March Party (Gold Room)		75.00			
Shafer - July			45.50		
Cardinal Federal - Interest	14.23				
Liquid Capital - June	<u>167.39</u>				
Total	\$8,062.70	\$1,152.67	\$3,598.72	\$(17.35)	\$12,796.74
 <u>Expenditures</u>					
Entertainment - speaker (Thomas)	3.00				
Meetings - June	21.30				
July	63.52				
Printing - postcards	55.39				
Perryscope - postage	23.52				
printing	<u>73.31</u>				
Total	\$ 240.04	\$ -0-	\$ -0-	\$ -0-	\$ 240.04
Balance, July 31, 1981	\$7,822.66	\$1,152.67	\$3,598.72	\$(17.35)	\$12,556.70
 <u>Distribution</u>					
Cash	\$ 7.10				
AmeriTrust	757.19				
Liquid Capital	<u>11,792.41</u>				
	\$12,556.70				
AT&T	<u>1,500.00</u>				
	\$14,056.70				



Garfield-Perry Stamp Club

FOUNDED 1890

c/o Holiday Inn - C.S.U. • 2160 Euclid Avenue • Cleveland, Ohio 44115

March 31, 1982

Mr. Keith A. Wagner
Executive Director
The American Philatelic Society, Inc.
P.O. Box 800
State College, Pennsylvania 16808

Dear Mr. Wagner:

I am currently President of Garfield-Perry Stamp Club.

Garfield-Perry has previously extended an invitation to The American Philatelic Society to hold its Spring meeting in Cleveland in conjunction with Garfield-Perry's March Party. I would like to take this opportunity to renew that invitation.

It is my understanding that the APS Board of Directors at its meeting in April, 1982 will finalize the location of the APS Spring meetings for 1984 and 1985. It is my further understanding that there is some concern about holding the 1984 Spring meeting in Cleveland when the APS 1983 annual meeting is scheduled for Pittsburgh, Pennsylvania. Apparently, some people feel that two consequent meetings should not be in the same geographic area. Personally, I do not agree with that concern. The Ohio-Pennsylvania area is a major center of philately and could, in my opinion, easily support two consecutive meetings. Also, it has been a long time since APS' last meeting in Cleveland.

While I would like to have the APS 1984 Spring meeting in Cleveland, in view of the concern about Pittsburgh, I would like to extend a general invitation to APS to hold a Spring meeting in conjunction with the March Party at the earliest available time.

Garfield-Perry in 1990 will be celebrating its 100th anniversary. I think holding STaMpsHOW 90 in Cleveland in the Fall of 1990 would be a magnificent way to celebrate the centennial. Accordingly, I would like to extend an invitation to APS to hold STaMpsHOW 90 in Cleveland in Fall 1990. In view of the centennial and the nature of STaMpsHOW 90, I believe that Garfield-Perry would in 1990, if our invitation is accepted, undertake to stage two shows -- the regular March Party and a separate STaMpsHOW 90 in the Fall. Personally, although two national shows in one year would be a lot of work, I am confident that Garfield-Perry has the talent and the experience to do it right.



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Mr. Keith A. Wagner
Executive Director
Page Two
March 31, 1982

If you require any information or have any questions, please do call me. All correspondence should be sent directly to my office address:

Thomas F. Allen
1800 Union Commerce Bldg.
Cleveland, Ohio 44115
(216) 687-8664 (office)
(216) 371-1525 (home)

Very truly yours,

A handwritten signature in cursive script, appearing to read "Thomas F. Allen".

Thomas F. Allen

TFA/kd

cc: APS Board of Directors
✓ Garfield-Perry Board of Trustees

TFA/kd
3/31/82

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
March 22 - March 31, 1982

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Leebrick Fund</u>	<u>Library Fund</u>	<u>Total</u>
Balance, March 22, 1982	\$ 9,369.84	\$3,124.34	\$3,834.08	\$ 24.00	\$(173.35)	\$16,178.91
<u>Receipts</u>						
Toth	<u>20.25</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	\$ 9,390.09	\$3,124.34	\$3,834.08	\$ 24.00	\$(173.35)	\$16,199.16
<u>Expenditures</u>						
Canadian exchange discount		23.40				
Bourse dealer check returned		100.00				
Pulver frame fees		79.36				
Frame backing sheet scoring		182.00				
Advertising - PD		34.44				
	<u>\$ -0-</u>	<u>\$ 419.20</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>\$ 419.20</u>
Balance, March 31, 1982	\$ 9,390.09	\$2,705.14	\$3,834.08	\$ 24.00	\$(173.35)	\$15,779.96
<u>Adjustments to be Made</u>						
March 31, 1982	\$ 9,390.09	\$2,705.14	\$3,834.08	\$ 24.00	\$(173.35)	
1979 March Party	152.24	(152.24)				
1980 March Party	6.25	(6.25)				
1981 March Party	697.93	(697.93)				
1981 APRL contri- bution	(100.00)	100.00				
Dues error 1/82	180.00	(180.00)				
Frame expense		(594.19)	594.19			
Adjusted Balance, March 31, 1982	\$10,326.51	\$1,174.53	\$4,428.27	\$ 24.00	\$(173.35)	\$15,779.96
<u>Distribution</u>						
Unpaid banquet tickets	\$ 65.00					
AmeriTrust	750.00					
Liquid Capital	<u>14,964.96</u>					
	\$15,779.96					
AT&T	<u>1,500.00</u>					
	\$17,279.96					

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
March 1 - March 22, 1982

	<u>General</u> <u>Fund</u>	<u>March</u> <u>Party</u>	<u>Shafer</u> <u>Fund</u>	<u>Leebrick</u> <u>Fund</u>	<u>Library</u> <u>Fund</u>	<u>Total</u>
Balance, February 28, 1982	\$9,052.78	\$6,605.28	\$3,834.08	\$ 24.00	\$(173.35)	\$19,342.79
<u>Receipts</u>						
Toth auction	97.75					
Donation	15.75					
Dues	60.00					
Cachet and souvenir cards		208.25				
Cabinet storage		131.00				
Applications	25.50					
Exhibit postage		10.50				
Awards banquet		1,139.00				
USPS banquet		325.00				
Bourse		5,895.00				
Liquid Capital - Feb.	<u>180.06</u>					
	\$9,431.84	\$14,314.03	\$3,834.08	\$ 24.00	\$(173.35)	\$27,430.60
<u>Expenditures</u>						
Meetings - Feb.	40.00					
- March	20.00					
Mr hall rental		1,434.54				
Plain Dealer ads		103.32				
Publicity letters		255.23				
Postcard postage		36.00				
Cachet postage		40.00				
Exhibit postage		38.06				
Gold Room		248.50				
Telephone		8.81				
Hospitality		155.83				
Hospitality labor		62.00				
Committee badges		16.15				
Judge badges		8.00				
Dealer badges		119.28				
Award medals		835.80				
Awards banquet and tickets		975.47				
USPS banquet		334.80				
USPS speaker room		33.98				
Souvenir card		270.09				
Bourse letters		13.05				
Show programs printing		354.76				
Awards advance		200.00				
Registration cards		195.00				
Cabinet rental		159.75				
Table rental		760.94				
Committee dinner		159.37				
Exhibitor luncheons		210.65				

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Leebrick Fund</u>	<u>Library Fund</u>	<u>Total</u>
<u>Expenditures (cont'd.)</u>						
MP exhibitor drinks		25.51				
Judges lunch		43.19				
Wine and cheese party		595.16				
Supplies		96.41				
Security		1,677.00				
Judges		450.00				
IRS - 1981 Tax		162.00				
1981 MP frame delivery		240.00				
1983 MP storage		150.00				
Bank checks		4.00				
Frame fee refund		8.00				
Labor set-up		709.04				
Treasurer postage	2.00					
	\$ 62.00	\$11,189.69	\$ -0-	\$ -0-	\$ -0-	\$11,251.69
Balance, March 22, 1982	\$ 9,369.84	\$3,124.34	\$3,834.08	\$ 24.00	\$(173.35)	\$16,178.91

Distribution

Unpaid banquet tickets	\$ 65.00
A iTrust	5,947.52
Liquid Capital	10,166.39
	<u>\$16,178.91</u>
AT&T	1,500.00
	<u>\$17,678.91</u>

Cumulative Toth auction total \$484.75

EXHIBITS; Judges had favorable comments -- especially impressed by NEW exhibits. We need to develop a committee of people who go to shows to solicit good, fresh exhibits in the way Mr. Pulver has managed to do.

DEALERS: They rated us high on organization, security, variety of both exhibits and dealers. We might get a bit more selective -- e.g., ease out some of the penny-ante locals, do a bit of genetic engineering.

BANQUET; No major gripes. Wine and cheese was very well done.

HOTEL; Need more detail, say 3-4 weeks in advance, of schedule, services, itinerary.

FINANCES: Scary. Profit could approach \$1700.

FOR NEXT YEAR:

1. Spend money on some nice signs, banner (?), especially for lobby/snow entrance. Mr. Bianchi will check out options and costs.
2. Continue with special awards.
3. Separate table for GP publicity, information, membership inquiries.
4. Go back to 6:00 closing on Friday.
5. Discontinue souvenir cards.
6. Cachet by September; early and wide dissemination of cachet pictures, or drop it too.



March 20, 1981

Mr. Justin Underwood
1040 West River Road
Elyria, Ohio 44035

Dear Mr. Underwood:

The Holiday Inn at CSU is pleased to confirm reservations for the Garfield-Perry Stamp Club exhibition to be held in Cleveland in March of 1982.

Arrival

Departure

Thursday, March 11, 1982

Sunday, March 14, 1982

We are presently holding 50 rooms on Thursday, 90 rooms on Friday, and 80 rooms on Saturday for your use. As per our conversation, you are expecting a larger turn-out in 1982 than in 1981.

A banquet room will be reserved for your group for March 13, 1982 for between 75 and 115 people.

If I can be of any further service, please contact me.

We look forward to serving you.

Sincerely,

Charles Burtonshaw

Charles Burtonshaw
Director of Sales

CBB/ms





**United States
Postal Service**

May 26, 1981

Mr. Justin A. Underwood
Garfield-Perry Stamp Club
P. O. Box 91525
Cleveland, OH 44101

Dear Mr. Underwood:


Thank you for your complimentary letter to our office expressing your sincere feelings in regards to the mail service rendered to you by Andrew Rusnack and Thomas Williams.

The Cleveland Post Office is making every effort to provide efficient service in all ways while serving our customers.

I enjoy receiving letters of this type which acknowledge the performance of individual employees. A copy of your letter will be placed in their personnel records.

Please accept my profound appreciation for your warm and considerate letter.

Sincerely,


Paul Drefcinski
MSC Manager/Postmaster
Cleveland, Ohio 44101

CS/R7

Retale License

Tableholders rate club shows on a scale of one to ten



By Gretchen Heather Mitchell, Associate Editor

Note: This is Part One of a two-part article.

CLUB shows are like blind dates. You don't really know what you're getting until it's too late.

That was okay a few years ago. You hit a good one — great! You missed — no big deal. After all, the table was only \$100 back then, and the hotel room was only \$17 per night. It's not okay anymore. If you miss now, it's a big deal. The table costs \$450 and the hotel room is \$68 per night.

BALPEX? SESCAL? HOUPEX? Which one should you do? Everyone, circuit riders and newcomers, want to know more about the choices. In a six-month, nationwide poll, boothholders were asked to rate club shows on an eight-component basis. Using numbers one through ten, (one being the lowest rating and ten being the highest rating) they graded the show components that matter most to dealers.

The ratings were added together and divided by the number of respondents, to get the average rate which appears next to the component. Take a look at what tableholders think before you make your decisions. Know what you're getting into before you sign the contract!

ARIPEX

(Phoenix, Arizona)
(25 respondents)

Hospitality	7.8
Layout/facilities	5.6
Location	6.0
Preparedness/organization	7.2
Publicity	6.7
Security	4.8

BALPEX

(Baltimore, Maryland)
(17 respondents)

Hospitality	7.8
Layout/facilities	8.0
Location	8.4
Preparedness/organization	8.6
Publicity	8.2
Security	7.6

C.P.S.

(Chicago, Illinois)
(26 respondents)

Hospitality	6.5
Layout/facilities	6.2

Location	5.8
Preparedness/organization	6.8
Publicity	5.0
Security	6.6

CINPEX

(Cincinnati, Ohio)
(9 respondents)

Hospitality	6.1
Layout/facilities	6.3
Location	6.3
Preparedness/organization	6.6
Publicity	4.9
Security	6.9

COMPEX

(Chicago, Illinois)
(36 respondents)

Hospitality	5.8
Layout/facilities	6.3
Location	5.0
Preparedness/organization	6.1
Publicity	5.7
Security	5.8

DEKAPEX

(Atlanta, Georgia)
(5 respondents)

Hospitality	6.2
Layout/facilities	6.2
Location	6.2
Preparedness/organization	6.2
Publicity	4.8
Security	8.8

FLOREX

(St. Petersburg, Florida)
(13 respondents)

Hospitality	6.5
Layout/facilities	4.7
Location	5.9
Preparedness/organization	5.5
Publicity	5.5
Security	3.9

GARFIELD-PERRY

(Cleveland, Ohio)
(19 respondents)

Hospitality	7.3
Layout/facilities	6.3
Location	4.4
Preparedness/organization	7.5
Publicity	7.2
Security	8.2

HOUPEX

(Houston, Texas)
(17 respondents)

Hospitality	6.6
Layout/facilities	6.3
Location	7.2
Preparedness/organization	6.2
Publicity	4.8
Security	6.5

INDYPEX

(Indianapolis, Indiana)
(8 respondents)

Hospitality	6.6
Layout/facilities	9.0
Location	8.3
Preparedness/organization	8.1
Publicity	7.1
Security	8.4

(Continued on page 1b)

.... Club Shows

(Continued from page 1a)

LINPEX

(Lincoln, Nebraska)
(6 respondents)

Hospitality	4.3
Layout/facilities	4.3
Location	3.7
Preparedness/organization	5.0
Publicity	3.3
Security	4.2

MEMPEX

(Memphis, Tennessee)
(6 respondents)

Hospitality	5.8
Layout/facilities	6.3
Location	7.2
Preparedness/organization	5.7
Publicity	5.7
Security	7.5

MIDAPHIL

(Kansas City, Missouri)
(12 respondents)

Hospitality	6.4
Layout/facilities	5.3
Location	5.3
Preparedness/organization	6.5
Publicity	4.8
Security	5.9

MILCOPEX

(Milwaukee, Wisconsin)
(11 respondents)

Hospitality	5.8
Layout/facilities	5.4
Location	7.1
Preparedness/organization	7.0
Publicity	5.9
Security	5.9

NAPEX

(Washington, D.C.)
(20 respondents)

Hospitality	5.0
Layout/facilities	5.7
Location	5.6
Preparedness/organization	4.6
Publicity	5.4
Security	7.5

NOJEX

(Elizabeth, New Jersey)
(6 respondents)

Hospitality	7.0
Layout/facilities	6.0
Location	6.2
Preparedness/organization	6.8
Publicity	6.3
Security	5.2

PHILATELIC SHOW

(Boston, Massachusetts)
(15 respondents)

Hospitality	6.2
Layout/facilities	6.3
Location	6.8
Preparedness/organization	5.8
Publicity	4.2
Security	6.7

PIPEX

(Eugene, Oregon)
(10 respondents)

PIPEX changes yearly between northwest U.S. and Canadian cities. The 1980 show was held in Eugene, Oregon.	
Hospitality	5.6
Layout/facilities	5.8
Location	7.3
Preparedness/organization	5.5
Publicity	4.7
Security	5.0

ROMPEX

(Denver, Colorado)
(21 respondents)

Hospitality	5.7
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(Continued on page 18)

.... Club Shows

(Continued from page 1b)

Layout/facilities	6.1
Location	6.0
Preparedness/organization	5.7
Publicity	3.9
Security	6.0

ROPEX

(Rochester, New York)
(6 respondents)

Hospitality	7.7
Layout/facilities	7.2
Location	7.3
Preparedness/organization	7.0
Publicity	5.5
Security	7.7

SANDICAL

(San Diego, California)
(14 respondents)

Hospitality	8.9
Layout/facilities	8.5
Location	8.6
Preparedness/organization	8.6
Publicity	7.2
Security	6.3

SEPAD

(Philadelphia, Pennsylvania)
(17 respondents)

Hospitality	6.8
Layout/facilities	5.7
Location	5.6
Preparedness/organization	7.2
Publicity	6.9
Security	7.2

SESCAL

(Los Angeles, California)
(23 respondents)

Hospitality	5.8
Layout/facilities	6.7
Location	5.5
Preparedness/organization	6.3
Publicity	3.6
Security	6.0

VAPEX

(Virginia Beach, Virginia)
(5 respondents)

Hospitality	8.8
Layout/facilities	6.6
Location	5.2
Preparedness/organization	7.6
Publicity	6.0
Security	7.6

WESTPEX

(San Francisco, California)
(34 respondents)

Hospitality	5.9
Layout/facilities	6.1
Location	7.2
Preparedness/organization	7.6
Publicity	7.0
Security	7.8

Next issue! How dealers rated the shows for attendance and gross sales! Which club show was rated the highest overall! Which was rated the lowest! ●

STAMPS

T
A
M
P

Buy &

Sell

Walter F. Gray
P.O. BOX 520
PLACENTIA, CA 92670

T
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M
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STAMPS



RESPONDENTS

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Show Rating

The result of adding the ratings for all eight components (hospitality, layout, location, preparedness, publicity, security, attendance and gross sales) and dividing by the number of respondents, (in other words, the over-all rating for each show) follows:

SHOW	RATING	RESPONDENTS
BALPEX (Baltimore)	62.2	25
SANDICAL (San Diego)	60.8	14
INDYPEX (Indianapolis)	57.6	8
WESTPEX (San Francisco)	55.0	34
ROPEX (Rochester, N.Y.)	53.6	6
GARFIELD-PERRY (Cleveland)	52.3	20
SEPAD (Philadelphia)	52.3	17
VAPEX (Virginia Beach)	51.4	5
HOPEX (Houston)	51.3	17
C.P.S. (Chicago)	49.4	26
DEKAPEX (Atlanta)	49.2	5
MILCOPEX (Milwaukee)	49.0	11
NOJEX (Elizabeth, N.J.)	48.7	6
ARIPEX (Phoenix)	47.9	25
MEMPHEX (Memphis)	47.7	6
CINPEX (Cincinnati)	47.4	9
NAPEX (Washington, D.C.)	44.9	21
FLOREX (St. Petersburg)	44.5	13
PIPEX (Eugene, Ore.)	44.3	10
COMPEX (Chicago)	44.0	36
PHILATELIC SHOW (Boston)	43.6	16
SESCAL (Los Angeles)	42.7	23
ROMPEX (Denver)	41.1	21



MIDAPHIL (Kansas City, Mo.)	41.0	12
LINPEX (Lincoln, Neb.)	29.8	6

On the last page of the four-page poll, show dealers were asked "What is the biggest advantage to club shows?" 73 dealers filled in this part of the poll. Their replies were as follows:

ATTRACTS TRUE COLLECTORS

(20 respondents)

Example of reply: "More real collectors — less investors."

LOWER TABLE FEES

(8 respondents)

Example of reply: "Lower cost than commercial shows."

NO ADVANTAGE

(7 respondents)

Example of reply: "I can't think of any."

FRIENDLY, RELAXING ATMOSPHERE

(6 respondents)

Example of reply: "Not as uptight."

OPPORTUNITY TO DEVELOP REPEAT CUSTOMERS

(6 respondents)

Example of reply: "Once you're in, customers look you up each year."

EXHIBITS

(4 respondents)

Example of reply: "Normally have exhibits which attract certain people."

MISCELLANEOUS

(22 respondents; two or less respondents for each answer)

Examples of replies: "They usually give you one free show cachet cover." "Better opportunities to buy." "More time for personal service."

Tableholders were asked "What is the biggest problem with club shows?" Their responses break down as follows:

LACK OF CONCERN FOR NEEDS OF DEALERS

(28 respondents)

Example of reply: "Once they have your money, it's to hell with you."

LACK OF PUBLICITY

(22 respondents)

Example of reply: "Lack of extensive, local publicity."

LACK OF PROFESSIONALISM

(7 respondents)

Example of reply: "Run by amateurs who make a lot of mistakes."

INADEQUATE SECURITY

(6 respondents)

Example of reply: "Twenty guards by the exhibits, one guard reading a book by the bourse."

MISCELLANEOUS

(9 respondents, two or less for each answer)

Examples of replies: "Overbooking to pay for their perks." "All of the brown-nosing needed to get in and maintain a decent table position." "The members see the show as their own personal, private party — that's why there's no publicity to attract new people and no services for dealers."

One dealer had the same reply for both questions. What is the biggest problem with club shows? "People." What is the biggest advantage to club shows? "People."

Gretchen Heather Mitchell has been a full-time stamp dealer for nine years, and has worked as a newspaper reporter and columnist.

This is the conclusion of a two-part article.

Retail License

WHAT did you think of the crowd at ROMPEX? How did you do at NOJEX? I'm thinking of doing MIDAPHIL. How was it last year? On the phone, through the mail, over a drink — these questions are asked again and again in the world of show dealers. No doubt about it, show dealers recognize that they are gamblers and like good bettors everywhere, they want to know the odds.

In Part One of "Rating the Club Shows," the results of a six-month, nationwide poll showed how tableholders rated 25 club shows in six categories. The results of the poll in the remaining two categories, *attendance* and *gross sales*, appear here in Part Two. Remember, the tableholders rated each show in each category on a one to ten basis, one being the lowest rating and ten being the highest rating.

Following the results for attendance and gross sales is a comparison of how each show fared over-all. And following that is an examination of what the show dealers felt are the advantages and problems of taking tables at club shows.

BALPEX rates highest, LINPEX lowest in show poll

By Gretchen Heather Mitchell, Associate Editor



ATTENDANCE		
SHOW	RATING	RESPONDENTS
BALPEX (Baltimore)	7.9	25
WESTPEX (San Francisco)	6.8	34
SANDICAL (San Diego)	6.7	14
SEPAD (Philadelphia)	6.7	17
FLOREX (St. Petersburg)	6.4	13
MILCOPEX (Milwaukee)	6.2	11
NOJEX (Elizabeth, N.J.)	6.0	6
HOUPEX (Houston)	5.9	17
C.P.S. (Chicago)	5.8	26
ROPEX (Rochester, N.Y.)	5.8	6
GARFIELD-PERRY (Cleveland)	5.7	20
INDYPEX (Indianapolis)	5.6	8
NAPEX (Washington, D.C.)	5.6	21
VAPEX (Virginia Beach)	5.4	5
PIPEX (Eugene, Ore.)	5.3	10
DEKAPEX (Atlanta)	5.2	5
MEMPHEX (Memphis)	5.0	6
CINPEX (Cincinnati)	4.8	9
ARIPEX (Phoenix)	4.7	25
COMPEX (Chicago)	4.6	36
PHILATELIC SHOW (Boston)	4.3	16

PIPEX changes yearly between northwest U.S. and Canadian cities. The 1980 show was held in Eugene, Oregon.

SHOW	RATING	RESPONDENTS
SESCAL (Los Angeles)	4.3	23
ROMPEX (Denver)	4.0	21
MIDAPHIL (Kansas City, Mo.)	3.9	12
LINPEX (Lincoln, Neb.)	2.8	6

GROSS SALES

BALPEX (Baltimore)	7.2	25
WESTPEX (San Francisco)	6.7	34
SEPAD (Philadelphia)	6.3	17
ROPEX (Rochester, N.Y.)	6.2	6
HOUPEX (Houston)	5.9	17
C.P.S. (Chicago)	5.8	26
FLOREX (St. Petersburg)	5.7	13
GARFIELD-PERRY (Cleveland)	5.6	20
NAPEX (Washington, D.C.)	5.6	21
SANDICAL (San Diego)	5.6	14
MILCOPEX (Milwaukee)	5.5	11
NOJEX (Elizabeth, N.J.)	5.2	6
PIPEX (Eugene, Ore.)	5.2	10
VAPEX (Virginia Beach)	5.2	5
INDYPEX (Indianapolis)	5.1	8
MEMPHEX (Memphis)	5.0	6
CINPEX (Cincinnati)	4.8	9
COMPEX (Chicago)	4.8	36
PHILATELIC SHOW (Boston)	4.7	16
ARIPEX (Phoenix)	4.6	25
DEKAPEX (Atlanta)	4.4	5
ROMPEX (Denver)	4.3	21
SESCAL (Los Angeles)	4.2	23
MIDAPHIL (Kansas City, Mo.)	3.6	12
LINPEX (Lincoln, Neb.)	2.2	6

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SHOW

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PIPEX (Eugene, Ore.)
COMPEX (Chicago)
PHILATELIC (Boston)
SESCAL (Los Angeles)
ROMPEX (Denver)





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CONSIGNMENT MATERIAL AUCTION INVENTORY FORM

NAME Garfield Perry Club (Items)

ADDRESS _____ City _____ STATE _____ ZIP _____

Phone # _____

COUNTRY	SCOTT #	DATE SUBMITTED	AUCTION DATE PRICE REALIZED	DATE PD. FOR OR RETURNED	SIGNED CONSIGNEE
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Vatican City	B1-4				<i>Barb Kovach</i> <i>1/5/82</i>
UNTEA SET 1	1-19				
G.B. #267	268				
Pitcairn Is.	20-31				
Pitcairn Is.	11-12				
Pitcairn Is.	13-16				
P airn Is	1-8				

P.A.	1-8	53.75	+
	11-12	0.75	+
		133.00	+
		5.50	+
		5.50	+
	13-16	11.00	+
		22.00	+
	20-31	40.00	+
		1.00	+
		275.80	*
		275.80	+
	GB,	0.12	+
		75.00	+
	UNTEA	125.80	+
		12.00	+
	V.C.	21.00	+
	B1-B4	30.00	+
		15.00	+
		554.72	*

Scott 1982



Member American Stamp Dealers Association
MEMBERS ASDA • SPA

Garfield-Perry Stamp Club, Inc.



A. P. S. LIFE BRANCH No. 3
CLEVELAND, OHIO

Presidents Message January 1, 1982

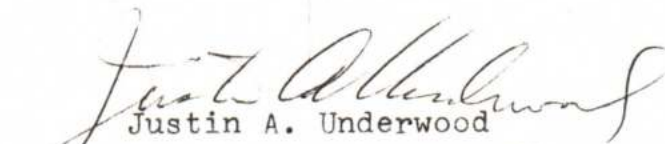
This past year was our first full year of having meetings at the Holiday Inn. The relations between the hotel and the club have been unequalled.

The March Party exhibition and bourse was held in the Masonic Auditorium for the first time under the able direction of Fred Nemecek, chairman, Robert Stanger, co-chairman, Dale Pulver arranged the exhibits and Richard Parker planned the bourse. Many of our members worked to make this March Party one of the best we have ever had.

Due to the efforts of the entertainment committee we have had some fine programs this past year.

The Francis Shafer collection auctions have realized quite a bit of money for the March Party.

I want to thank all the officers and members in helping to make this one of the outstanding years of the club.


Justin A. Underwood

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
April 1 - April 30, 1981

	<u>General</u> <u>Fund</u>	<u>March</u> <u>Party</u>	<u>Shafer</u> <u>Fund</u>	<u>Library</u> <u>Fund</u>	<u>Total</u>
Balance, March 31, 1981	\$8,150.22	\$3,486.13	\$2,156.97	\$(17.35)	\$13,775.97
<u>Receipts</u>					
Shafer - April			83.75		
Frame fees		15.00			
Applications	11.25				
Donations	11.85				
Total	\$8,173.32	\$3,501.13	\$2,240.72	\$(17.35)	\$13,897.82
<u>Expenditures</u>					
Perryscope postage	35.75				
Musical Arts Association	250.00				
Perryscope printing	70.87				
Meetings-March	21.30				
Safe deposit box	15.00				
Masonic Hall		97.86			
Photos (and publicity prints)		110.48			
Printing - Cachet		206.32			
Souvenir card		413.70			
Show program		376.95			
Banquet program		223.65			
Dues overpayment	15.00				
Reallocate awards cost		902.00	(902.00)		
Total	\$ 407.92	\$2,330.96	\$ (902.00)	-0-	\$ 1,836.88
Balance, April 30, 1981	\$ 7,765.40	\$1,170.17	\$3,142.72	\$(17.35)	\$12,060.94
<u>Distribution</u>					
Cash	\$ 7.10				
AmeriTrust	3,095.67				
Cardinal Federal	514.80				
Liquid Capital	8,443.37				
	\$12,060.94				
AT&T	1,500.00				
	\$13,560.94				

Notes: March Party Fund includes:

Pre 1981 Profit	\$ 158.49
1981 Profit	1,161.68 (Still owe \$240 for frame moving.)
1982 Storage	<u>(150.00)</u>
	\$1,170.17

Reconcile 1981 Profit with previous March Party Report

Report Net	\$ 290.57
Unpaid items	165.00
Add'l income	15.00
Add'l expense	(90.89)
Error on awards	82.00
1982 Storage	<u>150.00</u>
	\$ 611.68
1981 Storage	<u>550.00</u> (Previously charged against 1980)
	\$1,161.68

1981 March Party Report

	<u>1980</u>	<u>1981</u>	<u>Total</u>	<u>Budget</u>	<u>Difference</u>
<u>Receipts</u>					
Bourse Dealers	\$5,108.75	\$6,291.25	\$11,400.00	\$11,400.00	-0-
Stamp-Ade Auction		75.00	75.00	-0-	(a)
Frame Fees		750.31	750.31	900.00	(149.69)
Banquet		1,015.00	1,015.00	-0-	(b)
Cachets, Souvenirs		219.50	219.50	200.00	19.50
Total	\$5,108.75	\$8,351.06	\$13,459.81	\$12,500.00	\$ (130.19)
<u>Expenditures</u>					
Banquet - Food		1,013.70	1,013.70	200.00	} (16.10)(b)
Tickets		19.75	19.75		
Speakers (APS Lodging)		146.80	146.80		
Program printing		223.65	223.65	205.00	
Friday (Wine & Cheese)		550.70	550.70	200.00	350.70
Hospitality Room		151.65	151.65	275.00	(123.35)
Masonic Hall - Exhibition		2,689.90	2,689.90	2,500.00	} 343.10 (a)
Gold Room		228.20	228.20		
Security - Inside		1,317.50	1,317.50	1,300.00	} 267.50
Outside		250.00	250.00	-0-	
Frame Storage	550.00	260.00	810.00	660.00	150.00
Fr Moving		240.00	240.00	600.00	(360.00)
Labor		389.05	389.05	540.00	(150.95)
Publicity	23.00	677.14	700.14	800.00	(99.86)
Rental - Tables		362.63	362.63	422.00	(59.37)
Table covers - Sheets	445.17	-0-	445.17	653.00	} (167.89)
Papers		39.94	39.94		
Cachet - Design		-0-	-0-	50.00	(50.00)
Printing		206.32	206.32	190.00	16.32
Souvenir Card - Photo		10.00	10.00	-0-	10.00
Printing		413.70	413.70	200.00	213.70
Show Program - Printing		376.95	376.95	325.00	51.95
Bourse Chairman	32.42	19.30	51.72	30.00	21.72
Dealer Badges		114.98	114.98	90.00	24.98
Exhibit Chairman & Postage		62.09	62.09	50.00	12.09
Committee Badges		71.72	71.72	-0-	71.72
Exhibitor Luncheon		102.51	102.51	175.00	(72.49)
Judges		450.00	450.00	475.00	(25.00)
Awards - Certificates			-0-	150.00	} 150.00
Ribbons			-0-	-0-	
Manufacture	984.00		984.00	984.00	
Grand, special awards		400.00	400.00	100.00	
Show Chairman			-0-	75.00	(75.00)
President		27.45	27.45	-0-	27.45
Contingency			-0-	1,000.00	(1,000.00)
Map - Printing		107.10	107.10	-0-	107.10
Committee Dinner		154.58	154.58	-0-	154.58
Treasurer		6.00	6.00	-0-	6.00
Classics Society Hospitality		31.75	31.75	-0-	31.75
March Party Photos		19.59	19.59	-0-	19.59
Total	\$2,034.59	\$11,134.65	\$13,169.24	\$12,249.00	\$ (169.76)
Net			290.57	251.00	39.57

TFA/kd
4/20/81

Reconciliation with March 31 Treasurer's Report

Net	\$ 290.57
Awards Charged to Shafer Fund	984.00
Unpaid - Stamp-Ade Auction	(75.00)
Frame Moving	240.00
Paid in April - Masonic Hall	97.86
March Party Photos	19.59
Printing	1,220.62
Pre 1981 Profit	158.49
Frame Storage Shown but Charged Against 1980	
March Party	<u>550.00</u>
	\$3,486.13

IRS Reportable 1981 March Party Net

Net	\$ 290.57
Frame Storage Shown but Charged Against 1980	
March Party	550.00
Frame Storage Shown but Charged Against 1982	
March Party	150.00
Classics Society Hospitality	
Reimbursable ?	<u>31.75</u>
	\$1,022.32

Banquet (Did not collect for 10 Meals)

Receipts		\$1,015.00
Expense - Meals	\$1,013.70	
Tickets	19.75	
Speaker	146.80	
Program	223.65	
Total	<u>223.65</u>	
Net		<u>(1,403.90)</u>
Budget Loss		\$ (388.90)
Difference - (Under) Budget		<u>405.00</u> \$ (16.90)

Cachets & Souvenir Cards

Receipts (net of postage)		\$ 219.50
Expense - Cachet Printing	206.32	
Souvenir Card - Photo	10.00	
Printing	413.70	
Total	<u>413.70</u>	
Net		<u>(630.02)</u>
Budget Loss		\$ (410.52)
Difference - Over Budget		<u>240.00</u> \$ 170.52

Other Variations from Budget

	<u>Actual</u>	<u>Budget</u>	<u>Difference</u> <u>Over (Under) Budget</u>
Frame Fees	\$ 750.31	\$ 900.00	\$ (149.69)
Wine & Cheese	550.70	200.00	350.70
Hospitality	151.65	275.00	(123.35)
Masonic Hall	2,843.10	2,500.00	343.10
Security	1,567.50	1,300.00	267.50
Frame Moving	240.00	600.00	(360.00)
Labor	389.05	540.00	(150.95)
Publicity	700.14	800.00	(99.86)
Tables	847.74	1,075.00	(227.26)
Awards	1,384.00	1,234.00	150.00
Map Printing	107.10	-0-	107.10
Committee Dinner	154.58	-0-	154.58

TFA/kd
4/20/81

1982 March Party Expense Projection

1981 March Party Expense	\$13,169.24
Nonrecurring:	
Sheets	(445.17)
APS speaker expense	(146.80)
Frame Moving	(240.00)
Frame Storage (810-150)	(660.00)
Committee Badges	(71.72)
Elimination	
Souvenir Card	(423.70)
	<u>\$11,181.85</u>
Additional Expenses	
Inflation (15%)	1,675.00 - (E)
More table rental	300.00 - (E)
APS frames	?
Publicity	?
	<u>\$13,156.85</u>

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
March 1 - March 31, 1981

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Library Fund</u>	<u>Total</u>
Balance, February 28, 1981	\$7,691.24	\$ 4,101.91	\$2,022.97	\$(17.35)	\$13,798.77
<u>Receipts</u>					
Liquid Capital - Feb.	158.10				
March	128.28				
Shafer - March			134.00		
Frame fees		83.31			
Bourse		5,275.00			
Dues	204.00				
Cachets		219.50			
Banquet		1,015.00			
Donations	42.50				
Application	6.00				
Total	\$8,230.12	\$10,694.72	\$2,156.97	\$(17.35)	\$21,064.46
<u>Expenditures</u>					
Dealer table paper		39.94			
Plain Dealer adv.		147.00			
Masonic Hall		1,092.04			
Gold Room		228.20			
Outside security		250.00			
Judges		450.00			
Security		1,317.50			
Labor		389.05			
Masonic 81-2 Storage		150.00			
Table rental		362.63			
Printing-Map		107.10			
Dealer badges		114.98			
Committee dinner		154.58			
Exhibit postage		22.09			
Publicity		93.62			
Bourse chairman		19.30			
Banquet		1,013.70			
Hospitality room expense		151.65			
APS films	6.00				
Exhibition chairman		40.00			
Certified checks		6.00			
Wine & cheese		550.70			
Classics Society hospitality		31.75			
Post office box rent	10.00				

Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
March 1 - March 31, 1981

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Library Fund</u>	<u>Total</u>
APS Lodging		146.80			
Exhibitor & judge luncheon		102.51			
President telephone Meetings - February	21.30	27.45			
March	42.60				
Toth advance		<u>200.00</u>			
	\$ 79.90	\$7,208.59	-0-	-0-	\$ 7,288.49
Balance, March 31, 1981	\$8,150.22	\$3,486.13	\$2,156.97	\$(17.35)	\$13,775.97
 <u>Distribution</u>					
Cash	\$ 1.50				
Liquid Capital	8,443.37				
Cardinal Federal	514.80				
AmeriTrust	<u>4,816.30</u>				
	\$13,775.97				
AT&T	<u>1,500.00</u>				
	\$15,275.97				

12/29/80

Richard E. Martin
Waste Management, Inc.
Oak Brook, Illinois 60521
U.S.A.

I am now living in Buenos Aires, Argentina and have my Mail forwarded to me by a private courier service weekly.

I would appreciate your help in locating philatelic material for my collections related to "DIAMONDS" and other precious gems. I especially desire:

- Postal History material, Diamond Fields, etc.
- Cancellations, Postmarks (Diamond, Illinois, for ex.)
- Advertising covers or corner cards (Diamond Paint Co.)
- Slogan meters (Diamond Jubilee, or jewellery firms)
- Cinderella items
- Errors
- Proofs
- Essays

I can generally purchase on the basis of a simple description, especially if a photocopy or xerox is included. I seek material of any degree of rarity--from very common to very rare. I particularly like good clean material suitable for exhibition.

It will be a pleasure to hear from you.

With best regards,

Dick

Richard E. Martin

Member: APS, SPA, ATA (life), etc.

Gayfield Perry Stamp Club

Brokerage House Collects Profits By Trading in Stamps and Coins

By DAVID P. GARINO

Staff Reporter of THE WALL STREET JOURNAL

ST. LOUIS—The stock brokerage firm Newhard, Cook & Co. recently negotiated the following transactions:

- Primary Color Laboratory Inc. of New Orleans bought \$23,000 of postage stamps for its employe pension fund.

- The trust department of a California bank put \$30,000 of rare coins into an individual retirement account.

- A St. Louis lawyer diversified his portfolio, buying \$20,000 of stamps and coins.

Newhard Cook's rare stamp and coin division opened its doors three months ago. It's an unusual venture for a brokerage house. "I'm tickled pink," says Harry Newhard, president. Investor response has been brisk.

Men With Hobbies

The idea came from John Porter, a former college professor who collects coins and Peter Rexford, formerly a disc jockey, who collects stamps. They figured to turn their hobby into a vocation, and took it to various brokerage houses. Newhard Cook said yes. Messrs. Porter and Rexford now are president and executive vice president, respectively, of the new division.

The two had noted that coins and stamps have appreciated at an annual rate of more than 20% in the last five years. Mr.

Newhard had been watching those collectibles too. "I've long thought there would be a demand for tangibles," he says, adding that "stamps and coins are prettier than 100 shares of GM."

A few days ago, a retired Memphis businessman motored to Newhard Cook's downtown office here and lugged in 12 suitcases of coins to be liquidated.

The Bottom Line

Henry Harmison, a trustee for Primary Color Laboratory's pension fund, says he was an easy mark. "The name of the game is appreciation," he says, "and you know what a problem common stocks have been."

The brokerage firm charges a 10% commission on transactions up to \$50,000, with rates negotiable beyond that. Frank Trumbower, president of Scott Publishing Co., which puts out stamp reference books, sees Newhard Cook as "a respected financial institution bridging a gap" in the marketplace for investors by dealing in stamps and coins.

But he says the growing interest in stamps as an investment is making hobbyists mad, with prices occasionally being driven up beyond levels they can afford.

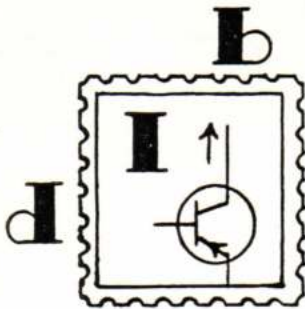
And Mr. Trumbower worries about the brokerage house role expanding. "God forbid if Merrill Lynch ever got into this business," he says. "There wouldn't be enough people to answer the phone calls."

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• PHILATELIC DIVISION

IIB enterprises

• POST OFFICE BOX 18032

• CLEVELAND HTS.. OHIO 44118

2/1/81

Mr. Parker;

As I mentioned over the phone, I am very disappointed and disgusted with your positioning of bourse dealers. First, I don't remember mentioning along a wall, but specific table numbers, on both walls. Second, WHEN one sends in his request should not determine where he is placed, but also where he was for the past few years, and how long he has patronized your show, also have to be considered. It does not seem that you took that into account at all.

It is up to you to be acquainted with the business aspects of different show positions, and to know that the first timers are placed in the least business opportune positions, just as I was when I first came into the show. Needless to say, you have really turned me off. You made an attempt to satisfy me, but you should have realized the poor location-- was not what I would mean in my request.

Unfortunately for me, with your loads of dealers on your waiting list, my cries will mean nothing. But I hope and pray for two things. First that you perhaps learn a lesson from this, if there is a lesson to be learned, and secondly that I do so much more business in my mail order, so that I don't have to go through the same situation next year. Then I can permit you to make space for someone new--- and he can end up in the corner. (There is a third prayer-- that I do some business in the corner).

In the past I have tried to liven up your show by coming out with the newest stamp identifier- television display and last year the first philatelic computer. Perhaps another show will appreciate my efforts a little more.

Cordially,

I. Bayer, DIB

UNITED STATES POSTAL SERVICE
CLEVELAND, OHIO 44101

July 21, 1980

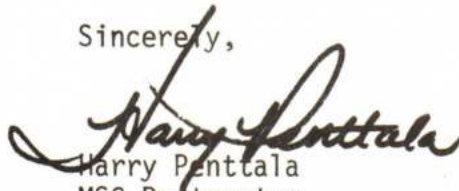
Dear Fellow Philatelist:

In my letter of June 19, 1980, I stated that the Cleveland Post Office would no longer offer philatelic releases to the general public. This is to advise you that after consideration of the affects of this decision, based on several letters that have been received, I have decided to reinstitute the issuance of the philatelic releases on a temporary basis until further notice.

As stated in my letter, the information contained in the releases can be found in the daily newspaper stamp columns, various philatelic publications, and stamp club newsletters.

But for the convenience of our customers, we will issue these releases on a limited basis per our original mailing list.

Sincerely,



Harry Penttala
MSC Postmaster
Cleveland, Ohio 44101

Treasurers' Report
The Garfield-Perry Stamp Club, Inc.
June 1, 1980 to July 31, 1980

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Library Fund</u>	<u>Total</u>
Balance, May 31, 1980	\$7,173.10	\$829.17	\$703.09	\$(17.35)	\$8,688.01
<u>Receipts</u>					
Liquid Capital - May	76.41				
June	54.94				
Shafer auction - June			136.25		
July			104.25		
Applications	3.75				
Donation	14.70				
Souvenirs		<u>6.90</u>			
TOTAL	<u>\$7,322.90</u>	<u>\$836.07</u>	<u>\$943.59</u>	<u>\$(17.35)</u>	<u>\$9,085.21</u>

<u>Expenditures</u>					
Meeting notice	21.15				
Meeting expenses	47.54				
Cleveland Plaza - May	80.00				
June	70.00				
Frame storage - June		55.00			
July		55.00			
Perryscope, printing and postage	63.46				
Exhibit telephone & postage		5.58			
Treasurer postage	12.62				
Bank service charge	<u>5.13</u>				
TOTAL	\$ 299.90	\$115.58	-0-	-0-	\$ 415.48

Balance, July 31, 1980	\$7,023.00	\$720.49	\$943.59	\$(17.35)	\$8,669.73
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<u>Distribution</u>	
Liquid Capital	\$ 7,674.12
Cardinal Federal	787.31
AmeriTrust	<u>208.30</u>
	8,669.73
	<u>1,500.00</u>
	\$10,169.73

1980 March Party
(Through July 31, 1980)

	<u>Receipts</u>	<u>Expenditures</u>
Bourse dealers	\$ 9,097.41	\$
Frame fees	460.00	
Cachets (net of postage)	176.80	
Banquet	752.00	
	\$ 10,486.21	
Banquet		985.69
Banquet program		204.88
Cachet design		47.32
Cachet printing		189.93
Souvenir card		202.80
Hospitality room		262.35
Cleveland Plaza		3,000.00
Publicity		704.23
Security		1,140.00
Set-up tips		161.00
Aable Rents		178.93
Bourse expense		28.40
Dealer badges		85.80
Exhibit expense		46.12
Exhibitor luncheon		110.95
Judges-fees, room & luncheons		476.88
Awards-design		40.56
printing		146.25
ribbons		152.98
manufacture		984.39
grand award		101.28
Show Chairman		71.82
Show program <i>(printing)</i>		322.40
March Party slides		28.00
		\$ 9,672.96
Surplus	\$ 818.25	
Post March Party expense		
Frame storage and moving		245.00
	\$ 568.25	

Notes:

1. 1979 March Party surplus was \$714.24 disbursed as follows:

APS Research Library	\$ 100.00
Billing Philatelic Handbooks	462.00
Remaining	152.24
	\$ 714.24

2. Awards purchased in 1980 cost \$1,804.00 of which half was charged to the 1980 March Party and half were charged against the Shafer Fund.

3. G-P owes \$290.00 for moving frames into storage.

UNITED STATES POSTAL SERVICE
CLEVELAND, OHIO 44101

P:HP:AJC:ej

July 2, 1980


Dear Fellow Philatelist:

In my letter of June 19, 1980, it was stated that "Those professional philatelists who wish to remain on a philatelic mailing list may request to do so by writing to the Philatelic Division, U. S. Postal Service, 475 L'Enfant Plaza, Washington, D. C. 20260."

The statement was not totally correct in that only those persons who are media representatives or are an active philatelist writer (send samples of your published work) can be placed on the philatelic mailing list.

Those who meet these qualifications should address their requests to the Stamps Division, U. S. Postal Service, 475 L'Enfant Plaza, Washington, D. C. 20260.

Sincerely,


Harry Penttala
MSC Postmaster
Cleveland, Ohio 44101

CAROL VELKOFF
Sales Representative

(216) 696-5175
Holidex 2349 AB



CLEVELAND-DOWNTOWN

2160 EUCLID AVENUE
CLEVELAND, OHIO 44115
216/696-5175



Holiday Inn[®]

OPERATED BY CIDCO MANAGEMENT CO. INC. UNDER LICENSE



**CLEVELAND
DOWNTOWN**

Operated by CIDCO Management Co., Inc. under License

Euclid Avenue at East 22nd Street
Cleveland, Ohio 44115

MAUREEN R. KALL
Sales and Catering

(216) 696-5175
HOLIDEX 2349 AB



**CLEVELAND
DOWNTOWN**

Operated by CIDCO Management Co., Inc. under License

Euclid Avenue at East 22nd Street
Cleveland, Ohio 44115

CHARLES BURTONSHAW
Director of Sales

(216) 696-5175
HOLIDEX 2349 AB



April 9, 1980

Mr. Justin A. Underwood
President
Garfield-Perry Stamp Club
1040 West River Road
Elyria, Ohio 44035

Dear Mr. Underwood:

The Holiday Inn CSU is currently holding 125 rooms for the Garfield-Perry Stamp Club's 91st March Party, March 13-15, 1981.

As your exhibition and meeting space will be located at the Cleveland Plaza, you will need transportation to the Convention. We wish to propose to your group the following. The Holiday Inn CSU will provide transportation to the Cleveland Plaza and back to the Holiday Inn during your function. Transportation will be provided for those persons staying at our hotel. Schedule times will be determined at a later date.

The special rates for the attendees of your convention will be as follows:

Single occupancy \$29.00
Double occupancy \$38.00

We will provide to the Garfield-Perry Stamp Club, a complimentary one-bedroom suite for each 50 rooms occupied. Free parking is provided in our attached garage.

Please contact me if you require additional information or should you desire another site inspection.

We are looking forward to working with you and your membership.

Sincerely,

Charles Burtonshaw

Charles Burtonshaw
Director of Sales

CB/mrk



Treasurer's Report
The Garfield-Perry Stamp Club, Inc.
August 1 to 31, 1980

	<u>General Fund</u>	<u>March Party</u>	<u>Shafer Fund</u>	<u>Library Fund</u>	<u>Total</u>
Balance July 31, 1980	\$7,023.00	\$720.49	\$ 943.59	\$(17.35)	\$8,669.73
<u>Receipts</u>					
Liquid Capital-July	52.41				
Shafer auction			128.00		
Souvenirs		3.00			
IRS - Tax refund	50.00				
Interest	1.33				
Total	\$7,126.74	\$723.49	\$1,071.59	\$(17.35)	\$8,904.47
 <u>Expenditures</u>					
American Philatelic Congress	10.00				
Cleveland Plaza-July	60.00				
Frame moving		290.00			
Frame storage		55.00			
Meeting expense					
Speakers	22.90				
Prizes	6.00				
Bank service charge	4.92				
Treasurer postage	1.20				
Total	\$ 105.02	\$345.00	\$ -0-	\$ -0-	\$ 450.02
 Balance, August 31, 1980	\$7,021.72	\$378.49	\$1,071.59	\$(17.35)	\$8,454.45
 <u>Distribution</u>					
Liquid Capital	\$7,726.53				
Cardinal Federal	487.31				
AmeriTrust	239.11				
Cash	1.50				
	\$8,454.45				
AT&T Bond	1,500.00				
	\$9,954.45				

THE CLEVELAND PLAZA

Hotel and Office Towers

Euclid at East 12th • Cleveland, Ohio 44115 • (216) 696-6800

March 26, 1980

Mr. Justin A. Underwood, President
Garfield Perry Stamp Club
1040 West River Road, N.
Elyria, Ohio 44035

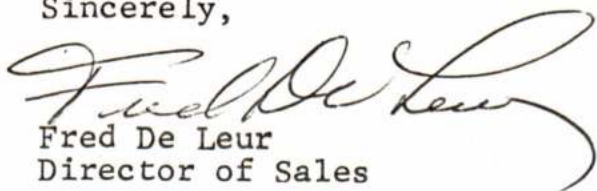
Dear Mr. Underwood:

As of May 1st the sleeping rooms of the Cleveland Plaza will be closed. The building will be converted into general office space. However, our banquet and restaurant facilities will operate as usual.

We are sorry for any inconvenience this may cause you and suggest that you contact the Cleveland Convention Bureau at 621-4110 so that they may help you with your convention requirements.

If I can be of any further help, please feel free to contact me.

Sincerely,



Fred De Leur
Director of Sales

FD/sj



GENERAL DIRECTORATE OF POSTS
SWEDEN

Date
1980-01-28

Our reference

Your date

Your reference

Mr Justin A. Underwood, President
1040 W River RD
Elyria OH 44035
Cleveland Ohio U S A

Dear Mr Underwood,

Thank you for your kind letter of December 18, 1979.

I accept with pleasure the honorary membership of the Garfield-Perry Stamp Club, Inc. Because of other commitments I shall unfortunately not be able to attend your March Party.

I wish your exhibition will turn out to be a success.

Sincerely yours,

Ove Rainer
Director General of the
Swedish Post Office

Discrimination by Social Clubs Prohibited

Public Law 94-568, effective for years beginning after October 20, 1976, announced by the Service in a news release last January, added a new requirement that social clubs must meet to be exempt from Federal income tax under section 501(c)(7). A social club will not be exempt if its governing instrument or any other written policy provides for discrimination on the basis of race, color, or religion.

Because you are exempt as a social club, you should promptly review your articles of incorporation, charter, bylaws, or other governing instrument or written policies and remove any such discriminatory provisions.

Our January news release is reprinted below this notice. The news release also discusses briefly other changes in the law that affect social clubs.

If you have questions, please contact any Internal Revenue Service office.

Thank you for your cooperation.

News Release

Department of the Treasury
Internal Revenue Service
Washington, DC 20224
Tel. (202) 964-4021 1/11/77
IR-1731

For Release: Immediate

Washington, D.C.—Tax exempt social clubs have been affected by recently enacted legislation, the Internal Revenue Service today said. The new legislation, Public Law 94-568, relates to social clubs described in section 501(c)(7) of the Internal Revenue Code.

Under the legislation, a social club now can qualify for tax exemption if substantially all of its activities are for pleasure, recreation, and other nonprofit purposes. Previously, such clubs had to be organized and operated exclusively for these purposes. As a result, social clubs are allowed to earn limited amounts of income from nonmember sources and investments. The new law is intended to permit an exempt social club to receive up to 35 percent of all gross receipts, including investment income, from nonmember sources. No more than 15 percent of gross receipts, however, can be from the general public's use of club facilities and services.

In addition, the new law adds to the Code a section which bars tax exemption to social clubs with a governing instrument or written policy containing language that provides for discrimination against any person on the basis of race, color, or religion.

Further, the new legislation does not allow voluntary beneficiary associations, described in section 501(c)(9), and social clubs a corporate dividends received deduction in computing unrelated business taxable income. This is intended to clarify existing law.

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Philatelic Code of Ethics

Membership in the American Philatelic Society is a privilege extended to those persons and organizations deemed worthy thereof and is not a matter of right. Membership may be obtained unless the Board of Directors determines that the conduct of a member has been such that, in the best interest of the Society, membership should be suspended or terminated.

Maintained

For guidance of its members, this Code of Ethics has been duly adopted by the Board of Directors and by the authority vested in it by the Constitution and Bylaws of the Society. A breach of ethics by any member reflects, directly or indirectly, upon all other members. Such a breach shall be considered conduct prejudicial to the welfare of the Society and cause for disciplinary action by the Board of Directors.

As a member of the American Philatelic Society:

1. I agree to support and be governed by the Constitution and Bylaws of the APS and such amendments, resolutions, and policies as may be established.
2. I agree to abide by all federal, state, and local laws relating to philatelic matters.
3. I agree to conduct myself so as to bring no reproach or discredit to the APS, or to impair the prestige of membership therein, or to philately.
4. I agree neither to buy nor sell philatelic items of which the ownership is questionable, and to report promptly to the proper law enforcement agencies information on suspected stolen material.
5. I agree to correct promptly any error I may make in any transaction.
6. I agree to assist in the prosecution of violations, of which I have knowledge, of laws pertaining to philatelic matters, and to report promptly to the proper law enforcement agencies any such violations.
7. I agree not knowingly to sell, trade, produce, or advertise repaired, altered, or otherwise modified philatelic items unless that condition is clearly stated. I further agree not to sell, produce, or advertise counterfeit material in any form, in violation of any law.
8. I agree to fulfill all contracts made by me, either orally or written, to make prompt payments upon delivery, and to return promptly any item that is not satisfactory.
9. When exhibiting, I agree to display only material from my own collection or else to state clearly the contrary intent.
10. I agree that substitution of stamps or covers, in circuits, approval selections, auction lots, etc. is dishonest and is cause for expulsion.
11. I agree to bring known examples of irresponsible or unethical tactics to the attention of the societies in which I hold membership and which embrace this code.
12. I agree to conduct myself in accordance with accepted standards of morality and courtesy in philatelic activities not specifically cited in this code.
13. Unless otherwise previously agreed, requests for extension of time to return purchased material while awaiting expert opinion is not an acceptable reason to hold up payment for same. Prompt refund shall be forthcoming from the seller should the material submitted for opinion be deemed other than as offered or described by the seller. The seller shall also bear reasonable costs for obtaining the opinion if material is other than as offered or described. The buyer shall inform the seller immediately after receipt of any expert opinion. Requests for extension of time must be in writing.
14. I agree to read, understand, and be bound by the "terms of sale" conditions before submitting an auction bid or placing a philatelic order.
15. If I should be found guilty of unethical or unlawful conduct, the record thereof may be disclosed to other philatelic societies of which I am a member.
16. I agree that any dispute concerning philatelic transactions in which I am involved may be settled by arbitration mutually agreed upon by the parties involved.